



# Who We Are

**Performance Custom Cabinets, LLC** designs and custom builds security cabinets, weapon vaults and mobile command modules for law enforcement, fire/EMS agencies, and for recreation and professional purposes. Our mission, to craft the highest security for vehicle equipment storage, starts with our respect for your mission. With more than 25 years of hands-on experience in police, fire and rescue services, we understand the need for both security and accessibility.



## **Hank Scott - Founder and Co-owner of Performance Custom Cabinets, LLC**

Hank studied Architectural Engineering prior to entering the printing industry where he worked for over 20 years. During this time, he steadily fed his hobby of woodworking, furniture building and home remodeling. Along the way, he became an EMT and volunteer for the Forest View Volunteer Rescue Squad, one of the EMS agencies in the Richmond, Virginia area. Hank served as Chief of Operations for five years and is a life member of 17 years. A career change led him into emergency vehicle sales followed by a partnership in specialty emergency vehicle installations. Circling back to his

engineering studies and his prowess for building and woodworking, Hank made his primary focus the crafting of secure mobile cabinets and weapon vaults. As with any successful business, you always remember the first sale that put your enterprise in forward motion. For Hank, the kick-start to weapon vault production was a sales call to the Virginia Department of Game and Inland Fisheries in 2005. Beating out several national companies, Performance Custom Cabinets, LLC was awarded a contract to build weapon vaults for the department's entire fleet. The department now has over 180 gun vaults in service throughout Virginia. Now, after building countless custom cabinets, Hank continues to prioritize design customization, quality workmanship and materials, and customer satisfaction.



## **Katherine (Kathi) Mercer Scott - Co-owner of Performance Custom Cabinets, LLC**

Kathi studied Nursing in college and worked in the medical field over 20 years. She worked with her husband Hank Scott as a volunteer EMT and is also a 17-year life member of the Forest View Volunteer Rescue Squad. Working in EMS, Kathi frequently saw the need for well-designed cabinets for organizing and storing all of the equipment used in the field. Kathi adds, "As the mom of a son who is in law enforcement, I saw the need to secure weapons and equipment and protect them from possible theft. I also learned from my son the importance of providing a place in every law enforcement vehicle where evidence can be secured to ensure chain of custody."

# Our Customers

Performance Custom Cabinets, LLC provides storage solutions for a variety of agencies across the U.S. and is expanding its base regularly. Here is what some of our customers are saying:



***I am writing to thank you, and to tell you how pleased I am with the security cabinet I now have in my official vehicle. It is now installed in my Tahoe and I want you to know how pleased I am in both its appearance and function. The Performance Custom Cabinets Division of Thorguarde Secure Vehicle Solutions offers the best security weapon vault system I've seen in 43 years of law enforcement experience. I am pleased to have an installation of the security cabinet in my official vehicle. I thank and endorse Hank and Kathi Scott for an exceptional product.***

***Sheriff Ron Stovall, Miller County, Arkansas***



***After spending some time looking over the aluminum security vaults we purchased from you I can honestly say I think someone has finally gotten it right. We have purchased vaults from several other vendors nationwide and to find a product right here in our backyard is great. I really like the design and the security it provides for our longer weapons. To be honest, I can't think of a better way of securing our equipment and the mounting used just adds to the security. The touch pad locking system is a bonus. The aluminum construction does not add much weight to the vehicle and the dual locking latches provides extra security, Again thanks for this design, much needed, and I look forwarding doing business with you in the future.***

***C. D. King, Major, Operations Extradition/Fugitive Unit***

***Performance Custom Cabinets is a unique company as they offer weapons vaults of many sizes at a very affordable price. Their product is superior to any manufacturer I have experienced. Also, their flexibility and timely response to our demands is absolutely excellent. A true partnership is one where both parties can optimize their goals. Performance Custom Cabinets goes beyond those goals and strives to achieve the ultimate goal of total customer satisfaction.***

***R. M. (Bob) McCulloch***

***We have been using Performance Custom Cabinets products since 2005, the quality of their cabinets is outstanding. The ability & flexibility to have a cabinet made to meet our end users exact requirements has generated a "GO-To" relationship between our companies. Performance Custom Cabinets attention to detail, customer service and product cost is second to none, I highly value our business relationship and highly recommend them to anyone. Please call me if you have any questions.***

***Nick Crist, General Manager, Sheehy Ford - Police Municipal Sales & Service***

#### ***FEDERAL AGENCIES***

Dept. of Homeland Security – ICE  
Federal Bureau of Investigation  
U.S. Department of State  
U.S. Coast Guard  
U.S. Federal Reserve  
U.S. Marshals Service  
U.S. Navy

#### ***STATE AND LOCAL AGENCIES***

Albemarle County Police Department  
Atlantic Emergency Vehicles  
Bluefield Police Department  
Bridgewater Rescue Squad  
Brunswick County Sheriff's Department  
Central Volunteer Rescue Squad  
Charlottesville Police Department  
Chesterfield County Fire and EMS  
Chesterfield County Police Department  
CSX Police  
Ettrick-Matoaca Rescue Squad  
Fairfax Police Department  
Falls Church Police Department  
Fort Collins Police Department  
Forest View Rescue Squad

Garden City Police Department  
Grove Port Police Department  
Harrisonburg Police Department  
Harrisonburg Rescue Squad  
Henrico County Fire Department  
Henrico County Police Department  
Jackson County Sheriff's Office  
Jacksonville Sheriff's Office  
Laurel Police Department  
Little Silver Police Department  
Loudoun County Sheriff's Department  
Lynchburg Police Department  
Manassas Park Police Department  
Miller County Sheriff's Office  
Ohio Bureau of Criminal Investigation  
Oneida County Sheriff's Office  
Pamplin Volunteer Fire and EMS  
Powhatan County Fire Department  
Powhatan County Rescue Squad  
Richlands Police Department  
Roanoke City Police Department  
Rockingham County Department of Fire and Rescue  
Seminole County Sheriff's Office

Sheehy Ford  
St. Louis Metro Police Department  
St. Thomas Hospitals  
Stanislaus County Sheriff's Department  
Suffolk County Fire Department  
Tuckahoe Volunteer Rescue Squad  
University of Virginia Police Department  
Utica New York Police Department  
Virginia Capitol Police  
Virginia Department of Alcoholic Beverage Control  
Virginia Department of Conservation and Recreation  
Virginia Department of Corrections  
Virginia Department of Game and Inland Fisheries  
Virginia Marine Police  
Virginia State Police  
Wabasha County Sheriff's Office  
Warren County Sheriff's Department  
Windsor Police Department  
Williston City Fire Department



### **THE PROBLEM**

*In 2012, Performance Custom Cabinets LLC was approached by a Federal Law Enforcement Agency about developing a more secure weapon storage cabinet for vehicle storage of their tactical and precision long guns, which have become virtually standard equipment amongst LE agencies nationwide. Prior to this, our company, along with others, produced the majority of these with cabinet-grade plywood and secured the drawers with pushbutton combination deadbolts. Much of the security of these cabinets was based on reliance of their reduced profile appearance, courtesy of the automotive-type carpeted coverings. If a criminal did take notice and attempt entry, the belief was that such a deadbolt lock would act as a theft deterrent. Unfortunately, agencies all across the country have suffered financial and safety losses from criminals successfully gaining entry and stealing LE vests, gear, evidence, and weapons. These incidents have left agencies scrambling for a more secure solution. Many of these agencies sought refuge in steel and aluminum cabinets equipped with deadbolt or cam lock devices. However, many of these agencies have learned that even this solution does not provide adequate security to prevent the cabinets from being pried open.*

### **THE SOLUTION**

*Performance Custom Cabinets LLC has developed the most secure solution available to date. We utilize a dual rotary latch and shoulder pin system to secure all of our THORGUARDE weapon vaults. These are the same heavy duty latch and pin systems used in vehicle doors. We are the only manufacturer that utilizes Federal Motor Vehicle Safety rated rotary latches, shoulder pins and paddle handles. This locking system, paired with rugged aluminum or steel cabinets make them nearly impossible to break into without the use of emergency services rescue tools. Of course, these vaults are more expensive than less-secure options, but the increase in retention of expensive LE gear and high powered weapons far outweigh the cost difference.*

*Our standard vault comes with a keyed lock. As an option, we are the only manufacturer offering an Electronic Keyless Keypad, which allows the user to customize their own 5 digit PIN code to access the vault. With this option, the user doesn't have to fumble for keys while in a hurry or in low/no light. This system can be set to automatically relock itself after 5 seconds, so that the user doesn't have to worry about relocking the cabinet after closing it. As a safety measure, this system also incorporates a hard key override feature.*

*Our THORGUARDE vault is available in .120 aluminum or 14 gauge steel. All of our vaults are powder coated inside and out, and use 250 lb. drawer slides. All vaults have a Lifetime Warranty on the structure for the original purchaser.*

*We are also the only manufacturer of vehicle weapon vaults to receive the recommendation from the NTOA.*



*Please let us know if we can be of further assistance.*

*Thank you for your time and consideration. We look forward to your reply.*

*Sincerely,*

*Hank Scott*

*Performance Custom Cabinets, LLC*

*804-382-3870*



## LAW ENFORCEMENT

Performance Custom Cabinets LLC has developed the most secure solution available to date. We utilize a dual rotary latch and shoulder pin system to secure all of our THORGUARDE weapon vaults. These are the same heavy duty latch and pin systems used in vehicle doors. We are the only manufacturer that utilizes Federal Motor Vehicle Safety rated rotary latches, shoulder pins and paddle handles. This locking system, paired with rugged aluminum or steel cabinets make them nearly impossible to break into without the use of emergency services rescue tools. Of course, these vaults are more expensive than less-secure options, but the increase in retention of expensive LE gear and high powered weapons far outweigh the cost difference. Our standard vault comes with a keyed lock. As an option, we are the only manufacturer offering an Electronic Keyless Keypad, which allows the user to customize their own 5 digit PIN code to access the vault. With this option, the user doesn't have to fumble for keys while in a hurry or in low/no light. This

system can be set to automatically relock itself after 5 seconds, so that the user doesn't have to worry about relocking the cabinet after closing it. As a safety measure, this system also incorporates a hard key override feature. Our THORGUARDE vault is available in .120 aluminum or 14 gauge steel. All of our vaults are powder coated inside and out, and use 250 lb. drawer slides. All vaults have a Lifetime Warranty on the structure for the original purchaser.



The Thorguarde is the only vehicle mounted weapon vault to be tested and recommended by the National Tactical Officers Association. We design and build for practically any vehicle. Custom orders are a large part of what we do. Don't just settle for off the shelf. Let us work with you to design and build what you want and need. Contact us today!

## SECURE VEHICLE SOLUTIONS - PROUDLY MADE IN THE USA



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**FIRE/RESCUE/EMS**

## ***IT'S IN THE DETAILS***

Incident Command, Equipment and Supply, Off Road Patient Transport, Evidence and Weapon Storage for Fire Marshals. These are just a few of the Custom Cabinets we specialize in. Our goal is to provide you the custom secure storage solutions you need at a price that is usually below what is standard for

most manufacturers. For more information go to our website or give us a call.



**SECURE VEHICLE SOLUTIONS**



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## WHY CHOOSE THE THORGUARDE OVER OTHER MANUFACTURERS

*Most manufacturers equip their cabinets with deadbolt or cam lock devices. Even though they are made of steel, many agencies have learned that this solution does not provide adequate security to prevent the cabinets from being pried open. Just ask a SWAT team member how many doors they have pried open using a heavy pry bar. There is nothing to keep the frame from separating.*

### **THE SOLUTION**

*Performance Custom Cabinets LLC has developed the most secure solution available to date. We utilize a dual rotary latch and shoulder pin system to secure all of our THORGUARDE weapon vaults. These are the same heavy duty latch and pin systems used in vehicle doors. We are the only manufacturer that utilizes Federal Motor Vehicle Safety rated rotary latches, shoulder pins and paddle handles. This locking system, paired with rugged aluminum make them nearly impossible to break into without the use of emergency services rescue tools. Fire Departments all over the country must use hydraulic spreaders because these latching systems just do not separate. You basically have to break the metal to get them to come apart. That is also why this type of system is the ONLY system approved by the FMVS Agency for use on automobile doors. Of course, these vaults are more expensive than less-secure options, but the increase in retention of expensive LE gear and high powered weapons far outweigh the cost difference.*

*Our standard vault comes with a keyed lock. As an option, we are the ONLY manufacturer offering an Electronic Keyless Keypad, which allows the user to customize their own 5 digit PIN code to access the vault. This keypad is wired directly to the vehicles 12 vdc system. It is unlike other manufacturers that use a wireless keyfob that is susceptible to hacking. With this option, the user doesn't have to fumble for keys while in a hurry or in low/no light conditions. This system can be set to automatically relock itself after 5 seconds, so that the user doesn't have to worry about relocking the cabinet after closing it. They simply close the cabinet and it is locked. As a safety measure, this system also incorporates a hard key override feature. Again, we are the ONLY manufacturer that offers this type of locking system.*

*Our THORGUARDE vault comes standard in .120 aluminum. Although steel is available, the added weight adds to shipping costs and also wear and tear on the vehicle. Steel is approximately double the weight of aluminum. All of our vaults are powder coated inside and out, and use 250 lb. drawer slides. All vaults have a Lifetime Warranty on the structure for the original purchaser, and can be transferred from vehicle to vehicle without voiding the warranty. This is unlike most manufacturers who only warranty the vault for the original vehicle it was originally installed in.*

*We are also the only manufacturer of vehicle weapon vaults to receive the recommendation from the National Tactical Officers Association. We submitted our vaults for rigorous testing by the members and are proud to have received their recommendation.*



Sincerely,  
Hank Scott  
Performance Custom Cabinets, LLC